R22 Regulation *Subject code:4E4AE*

TKR COLLEGE OF ENGINEERING AND TECHNOLOGY

(Autonomous, Accredited by NAAC with 'A+' Grade)

B.Tech IV Semester Regular/Supplementary Examinations, June 2026

FUNDAMENTALS OF MANAGEMENT

(CE)

Maximum Marks: 60 Date:17.06.2026 Duration: 3 hours

Note:
1. **This question paper contains two parts A and B.**
2. **Part A is compulsory which carries 10 marks. Answer all questions in Part A.**
3. **Part B consists of 5 Units. Answer any one full question from each unit.**
4. **Each question carries 10 marks and may have a, b, c, d as sub questions.**

Part-A

All the following questions carry equal marks (10X1M=10 Marks)		Marks	CO	BTL
1.a)	Define management.	1M	1	L1
b)	List any two managerial functions.	1M	1	L1
c)	What is planning?	1M	2	L2
d)	Define decision-making.	1M	2	L1
e)	What is delegation?	1M	3	L2
f)	Define recruitment.	1M	3	L1
g)	What is leadership?	1M	4	L1
h)	State any two types of motivation.	1M	4	L1
i)	What is controlling?	1M	5	L1
j)	What is budgetary control?	1M	5	L2

Part-B

Answer All the following questions. (5X10M=50Marks)		Marks	CO	BTL
2	a) Define management and explain its nature and scope. b) Explain functions of management with suitable examples.	5M 5M	1 1	L1 L2
	OR			
3	a) Discuss managerial roles and levels of management. b) Compare Classical and Behavioral approaches of management.	5M 5M	1 1	L4 L4
4	a) Explain the planning process in detail. b) Discuss different types of plans with examples.	5M 5M	2 2	L2 L2
	OR			
5	a) Explain programmed and non-programmed decisions. b) Describe steps involved in decision-making and problem-solving.	5M 5M	2 2	L4 L3
6	a) Explain principles of organization and organizational structure. b) Discuss departmentalization and delegation.	5M 5M	3 3	L2 L4
	OR			
7	a) Explain recruitment and selection process. b) Discuss training, development, and performance appraisal.	5M 5M	3 3	L3 L3

8	a) Define leadership and explain leadership styles. b) Discuss behavioural and situational leadership theories.	5M 5M	4 4	L2 L4
	OR			
9	a) Explain Maslow's Need Hierarchy Theory. b) Discuss Herzberg's Two-Factor Theory.	5M 5M	4 4	L3 L3
10	a) Define controlling and explain its importance. b) Describe steps in the control process.	5M 5M	5 5	L2 L2
	OR			
11	a) Explain budgetary and non-budgetary control techniques. b) Discuss characteristics of effective control systems.	5M 5M	5 5	L3 L4